

Lease Programs

Vehicle Payment Options



Backed by the Strength and Stability of Toyota





It's easy to find a Toyota Financial Services (TFS) lease program that compliments you and your budget. With so many options to choose from, the only question is: What's the right fit? Once you make your choice, you'll start enjoying the many advantages of leasing.

Advantages of Leasing a Toyota

- Flexibility to change or upgrade vehicles more often
- Option to buy or return your vehicle at lease end¹
- No need to sell your vehicle or negotiate trade-in value at lease end
- Lower monthly payments
 - Monthly lease payment will typically be lower than if you finance your vehicle
 - Payments are limited to the portion of the vehicle you expect to use over the specified term (plus taxes and other lease charges)
- Tax benefits may apply for your business vehicle(s)²
- Special rewards for returning customers
- Includes two year complimentary maintenance plan on eligible vehicles³

Lease Programs

College Graduate Program⁴

- Qualifying recent graduates receive a rebate on select new Toyota models when leasing through a Toyota dealer and TFS
- Competitive terms offered on new Toyota and Toyota Certified Used Vehicle models
- Security deposit waived

Military Rebate Program⁴

- Qualifying U.S. Military personnel receive a rebate on new Toyota vehicles when leasing through a Toyota dealer and TFS

Toyota Certified Used Vehicle Program (TCUV)

- Choose from 24 to 60 month terms, depending on the model year and/or mileage of the vehicle

iFi Program

- Secure a lease contract with no co-applicant required, even if you have limited credit history (select models only)

Business Solutions⁵

- Choose from several vehicle financing programs designed specifically for business owners

Lease Options

1Pay Lease Program

- Prepay all monthly payments at lease signing to lower your total payment
- Enjoy the benefits of leasing without monthly payments

Low Mileage Lease Program

- Help reduce your monthly payment if you drive 12,000 miles or less per year (available for new Toyota vehicles and 24 to 60 month terms only)

Multiple Security Deposit Program⁶

- Reduce your monthly payment by providing additional security deposits at lease signing (maximum of 9 additional security deposits allowed)

How TFS Leasing Works

At the Beginning of Your Lease

- Select your Toyota vehicle
- Choose a lease term from 24 to 60 months
- Determine your anticipated annual mileage
 - Drive up to 15,000 miles per year on a standard lease
 - Drive up to 12,000 miles per year on a Low Mileage Lease
 - Purchase additional miles up-front (standard lease only)

Lease payment is calculated on the vehicle model chosen, your qualifications, and other lease charges. Amount may be due upon lease signing.

At the End of Your Lease

- Select a lease-end option
 - Choose your next Toyota
 - Buy your current vehicle
 - Turn in your vehicle

When you return your vehicle, charges may be due if your vehicle exceeds normal wear and use or mileage allowance. To help customers determine the condition of their vehicle BEFORE it must be returned, we provide a complimentary pre-inspection service.⁷ A disposition fee may also be charged at lease end.

Rewards for Returning Customers

We offer a Disposition Fee Loyalty Waiver⁸ (applicable on your current lease) to customers who lease or finance their next eligible vehicle with TFS. Additional benefits are also available to returning customers through our Encore program.



Tools and Resources

Visit toyotafinancial.com for:

- Dealer Locator
- Payment Estimator
- Online Credit Application

Ask your Toyota dealer about leasing and TFS programs designed to fit your needs.

¹ You can return your vehicle at any time. However, early termination charges may apply, which can be substantial.

² Consult your tax advisor.

³ Covers normal factory scheduled service for 2 years or 25K miles, whichever occurs first. Not eligible on fleet, rental, livery and limo vehicles. See participating dealer for coverage details.

⁴ Rebates offered by Toyota Motor Sales, U.S.A, Inc. Rebates will be applied on lease contracts. Rebates must be applied toward the Amount Due at Lease Signing or toward the Capitalized Cost Reduction. One rebate per lease transaction. You cannot combine Military rebate with College Graduate rebate. TCUVs are not eligible for the College Graduate Rebate and Military Rebate programs. Some restrictions apply.

⁵ Some programs and services are not available with Business Solutions. Lease process described, not applicable to Open End Terminal Rental Adjustment Clause (TRAC) Lease Plan.

⁶ The balance of any additional security deposits are refunded to you (less all remaining amounts due and owing under the lease including without limitation costs such as excess wear and use, excess mileage, or disposition fee) at the end of the lease term. Not available in New York state.

⁷ Available only to Toyota Financial Services lease customers who reside within the continental United States.

⁸ The disposition fee is applicable to lease contracts signed after January 3, 2011. To take advantage of the Disposition Fee Loyalty Waiver, qualified customers must be in good standing and lease or finance a new or certified used Toyota or Scion through a participating dealer and Toyota Financial Services within 30 days before or after lease termination. Offer also good on new or certified pre-owned Lexus vehicles financed or leased through a participating dealer and Lexus Financial Services. Offer is subject to change without notice. Fee waiver available under other circumstances.

Programs on approved credit to qualified customers through participating Toyota dealers and Toyota Financial Services. Some restrictions and criteria apply. Not all programs and features are compatible with each other. Programs may not be available in all states. Not all applicants will qualify. Programs are subject to change or termination at any time.

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